



सत्यमेव जयते

Ministry of Micro, Small and Medium Enterprises
Government of India



Confederation of Indian Industry

15th
GLOBAL SME
BUSINESS SUMMIT
2018

**BUILDING PARTNERSHIPS
THROUGH GLOBAL
VALUE CHAINS**

19-20 December 2018, New Delhi

FACULTY BOOKLET

<i>Name</i>	<i>Page No.</i>
Suresh Prabhu	1
Giriraj Singh	3
Arun Kumar Panda	5
Ram Mohan Mishra	6
Radha S Chauhan	7
Alka Arora	8
Dammu Ravi	9
Piyush Srivastava	10
Rajiv Aggarwal	11
Suresh Kumar	12
Rakesh Bharti Mittal	13
Shreekant Somany	15
Chandrajit Banerjee	17
Tabrez Ahmad	19
Angira Agrawal	20
T K Arun	21
Nishant Arya	22
Natalia Bhatia	24
Aseem Gupta	25
Shafquat Haider	26

<i>Name</i>	<i>Page No.</i>
Chen Hecai	27
Manish Jain	28
Abhijit Kamra	29
Chabuka J Kawesha	30
Nalin Kohli	31
Rajat Mehta	33
M Nazri	34
Wenkatesh Patri	35
Gopal Pillai	36
Anil Saboo	37
Ashok Saigal	39
Ajay Sehgal	40
Dinesh Shrestha	41
Nalin Tayal	42
Tanveer S Uberoi	43
Tandin Wangchuk	44



Suresh Prabhu

Hon'ble Minister of Commerce & Industry and Civil Aviation
Government of India

Suresh Prabhakar Prabhu is an Indian politician and currently serving as the Minister of Commerce & Industry and Civil Aviation under the Modi government.

He is a Chartered Accountant by profession and a member of the Institute of Chartered Accountants of India (ICAI). Since 1996, Prabhu has been a repeatedly elected Member of Parliament from Rajapur Lok Sabha constituency in Maharashtra as a member of the Shiv Sena (SS) political party. He quit Shiv Sena and joined BJP on 9 November 2014. He currently represents Andhra Pradesh in the Rajya Sabha.

Positions Held:

1995-96

Chairman, First Maharashtra State Finance Commission (Constitutional Post)

1996 - 98 Member, Eleventh Lok Sabha

Member, Joint Committee to Draft Women's Reservation Bill

Member, Committee on Finance

May - June 1996 Union Cabinet Minister, Industry

1998-99 Member, Twelfth Lok Sabha (second term) Union Cabinet Minister, Environment and Forests

1999 - 2004 Member, Thirteenth Lok Sabha (third term)

13 Oct. 1999 - 30 Sep. 2000 Union Cabinet Minister, Chemicals and Fertilizers

30 Sep. 2000 - 8 May 2002 Union Cabinet Minister, Power

9 May 2002 - 30 June 2002 Union Cabinet Minister, Power with additional charge of Heavy Industries & Public Enterprises

1 July 2002 - 24 Aug. 2002 Union Cabinet Minister, Power

Member, Consultative Committee for the Ministry of Commerce and Industry

Member, Public Accounts Committee

2002 - 2004 Member, Committee on External Affairs

13 Dec. 2002-31 March 2004 Chairman, Task Force on Interlinking of Rivers
(Cabinet Minister rank)

2004 - 2009 Member, Fourteenth Lok Sabha (fourth term)

Member, Committee on External Affairs

Member, Consultative Committee for the Ministry of Commerce and Industry

5 Aug. 2007 - May 2009 Member, Committee on Finance

Member, Parliamentary Forum on Water Conservation and Management

Nov. 2014 Elected to Rajya Sabha

9 November 2014 – 3 September 2017 Union Minister of Railways

3 September 2017 onwards Union Minister of Commerce & Industry



Giriraj Singh

Hon'ble Minister for MSME
Government of India

Giriraj Singh (born 8 September 1952) is an Indian politician and the current Minister of State (Independent Charge) for Micro, Small and Medium Enterprises in the Government of India. He is the Member of Parliament from the Nawada parliamentary constituency in the 16th Lok Sabha, and formerly serves as Minister of Cooperative, Animal Husbandry and Fisheries Resource Development in the Government of Bihar.

Sh. Singh served the Cabinet of Bihar as co-operative minister from 2005-2010 & Animal Husbandry minister from 2010 to 2013. He is a member of Bihar State Bharatiya Janata Party's 16-member state election committee

2002 - May 2014

Member, Bihar Legislative Council

2008 - 2010

Cooperative Minister, Govt. of Bihar

2010 - 2013

Minister, Animal Husbandry and Fisheries Resource Development, Govt. of Bihar

May, 2014

Elected to 16th Lok Sabha

1 Sep. 2014 - 9 Nov. 2014

Member, Standing Committee on Labour

2 Sep. 2014 - 9 Nov. 2014

Member, Joint Committee on Salaries and Allowances of Members of Parliament

4 Sept. 2017 onwards

Union Minister of State (Independent Charge), Ministry of Micro, Small and Medium Enterprises

Special Interests

- Village Development based on Agriculture and Live stock
- Solar Charkha- Weaving Prosperity in Rural Areas
- Bio Compost & Amino Acid from Waste-Possible Replacement of Chemical Fertilizer
- Solar Energy
- Undertook Research on animal feed based on `Moringa Biomass` with the help of Scientists at ICAR, Mathura. (Research paper publication and patent application are under process)



Arun Kumar Panda

Secretary
Ministry of MSME
Government of India

Dr. Arun Kumar Panda joined the Indian Administrative Service (IAS) in 1984 in Odisha. Presently, he is holding the charge of Secretary in the Ministry of Micro, Small and Medium Enterprises and leads the Ministry for fulfilling the vision of employment generation, and the development of the MSME Sector.

In his 32 years of service, Dr. Panda has served as an administrator, policy maker, public health strategist besides holding a wide range of assignments both at the provincial and Central level in the field of Health, Urban Development and Rural Development. He also served as Additional Secretary and Mission Director of National Health Mission in the Ministry of Health and Family Welfare, a flagship programme of Government of India.

He earned his Master's Degree in Political Science from University of Delhi and received Ph.D Degree from the Department of Economics, University of Southern California, Los Angeles, USA. Dr. Panda also attended programmes on leadership and management in Cambridge University and in the Kennedy School of Government, Harvard University.

**Ram Mohan Mishra**

Additional Secretary & Development Commissioner
Ministry of MSME
Government of India

In his role as the Additional Secretary to the Government of India and Development Commissioner for the Ministry of MSME Shri Ram Mohan Mishra works on comprehensive policy making for the SME sector in India. He has over 30 years of experience as an Indian Administrative Service officer having worked in the field of General Administration, Mines and Minerals, Programme Implementation, Planning, Banking and Institutional Finance, Revenue, Environment & Forests, Water Resources, Commerce & Industry, Personnel Management, Home Affairs, Land Revenue, etc. He is a Law Graduate, Masters in Geography and has studied Public Finance at Maxwell School of Syracuse University. He has been CEO of a Government company working for promoting and facilitating inclusive growth, entrepreneurship development, climate change adaptation and sustainable development.

**Radha S Chauhan**

CEO

Government e-Marketplace (GeM)

Government of India

Ms S. Radha Chauhan is an officer of the Indian Administrative Service (IAS), 1988 Batch, She has held several key positions both at State and central level and has vast experience in the field of planning, administration, education, e-Governance, digital technologies, public procurement, project formulation and management. Some of the notable assignments, led by her during her three decades in public administration, include the unique identification project “Aadhar”, in the capacity of Deputy Director General of UIDAI, drafting of the ICT Policy for School Education and the Mission Mode Projects on School Education, in the capacity of Joint Secretary to Government of India. The same has currently been operationalised as Shaala Darpan across schools in India.

Ms. S. Radha Chauhan is currently the Chief Executive Officer, Government e-Marketplace SPV under the Department of Commerce, Government of India, wherein she is heading the transformative initiative to achieve a paradigm shift in the public procurement space of India. Prior to GeM, Ms Chauhan, was President and CEO, National e-Governance Division (NeGD), wherein she steered and coordinated the prestigious Digital India initiative of the Government of India.

Ms Chauhan is also a keen researcher and has authored and presented multiple academic papers on e-Governance Policies from various perspectives, in Global Platforms. She had also led the International Conference on e-Governance (ICEGOV - 2017), the first of its kind to be held in India, in March 2017. This conference has led to creation of the innovative e-Governance Fellowship Program in India, in collaboration with Academic Institutions across the globe.

**Alka Arora**

Joint Secretary (SME)
Ministry of MSME
Government of India

Service: IDAS 1991 Batch

Educational Qualification: MSc (Analytical) from IIT Roorkee

On completion of Foundation course and departmental training joined as a Probationer at Ordinance Factory, Dumdum, Kossipore, Calcutta in January 1993. Worked at Naval Pay Office, Mumbai as In-charge of implementation of 5th Pay Commission. From 1991 to 2001 worked as In-charge of Area Accounts office, pay and allowances for Eastern Command, Kolkata. From 2002-2005 worked as Financial Adviser Naval Dockyard at Mumbai. In 2006-2009 as Director (Finance) with NTRO, an organization setup post Kargil War for fast track procurement. From 2009-2013 was appointed as Additional Commissioner Handicraft, Ministry of Textiles, a org. In 2011 was given additional charge of Managing Director, Cottage Emporium. The company was in losses and later turned into profit making organization and was given full-fledged MD charge in 2013. From May 2014 to July, 2017 worked as Integrated Financial Adviser to the Western Air Command and Army Hospital (R&R). From mid-July 2017 have assumed the charge of Joint Secretary in the Ministry of Micro, Small and Medium Enterprises and look after the work relating to Small and Medium Enterprises Wing in addition to administrative wing of the Ministry.

**Dammu Ravi**

Joint Secretary
Ministry of Commerce and Industry
Government of India

Mr. Dammu Ravi joined the Indian Foreign Service in 1989. He served in Indian Missions abroad in Mexico, Cuba, Brussels in various capacities from 1991 to 2001. He served at Headquarters in the Ministry of External Affairs as Director in the West Europe Division and also as Director UN Division from 2001 to 2006. He worked in the Ministry of Tourism and Culture from March 2006 to May 2009. He was Joint Secretary in the Ministry of External Affairs responsible for India's relations with Latin America and Caribbean countries from November 2009 to November 2013.

He is currently on deputation to the Department of Commerce as Joint Secretary handling Trade Policy matters. Amongst the WTO issues, he handles trade disputes, NAMA, fisheries negotiations and trade policy reviews. He also handles India's relations with regional bodies in trade matters such as G20, BRICS, Commonwealth, SCO, APEC, IORA, ASEM, UNCTAD etc. He is also India's lead negotiator for the ongoing mega regional free trade agreement Regional Comprehensive Economic Partnership.

**Piyush Srivastava**

Additional Development Commissioner
Ministry of MSME
Government of India

Experienced Indian Economic Service Officer

25 years of experience in General Management, Policy Formulation, Scheme Formulation, Strategy, Evaluation, Economic Analysis, Monitoring and Training.

Presently posted as Additional Development Commissioner, in the O/o Development Commissioner, Micro, Small & Medium Enterprises, Government of India, New Delhi.

Heading the Infrastructure and Finance Divisions; Looking after the Implementation of MSE-CDP Scheme; Administering the 18 Autonomous Bodies viz. Technology Centres; Administering CLCS Scheme and CGTMSE Scheme besides the recently launched 2% Interest Subvention Scheme.

**Rajiv Aggarwal**

Joint Secretary

Department of Industrial Policy and Promotion

Ministry of Commerce and Industry

Government of India

Rajiv Aggarwal is presently serving as Joint Secretary in-charge of administering Intellectual Property Rights in the Ministry of Commerce & Industry, Government of India. He is thus the key person in dealings with WIPO, as also bilateral and multilateral negotiations in the field of Intellectual Property. In addition, he was also the Controller General of Patents, Designs and Trade Marks during the past year, responsible for implementation of industrial property rights including GIs. He has thus had the opportunity of working very closely in the field of IPRs both at policy and execution levels.

An officer belonging to the Indian Administrative Service, Rajiv Aggarwal has more than 22 years of administrative experience. He has served in various capacities in the fields of Land Revenue Management, Agriculture & Rural Development, Housing, Urban Development & Planning, Food & Civil Supplies, Public Administration, Home etc.

His vast experience includes being the District Magistrate in 9 districts such as Varanasi, Allahabad, Muzaffarnagar. In this capacity, he has handled events that attract millions of people annually. He has also undertaken the challenging assignments of Commissioner, Food & Civil Supplies and Managing Director of Lucknow Metro Rail Corporation.

Rajiv Aggarwal possesses a Mechanical Engineering degree from the prestigious Indian Railways Institute of Mechanical & Electrical Engineers, as also in Business Management.

**Suresh Kumar**

Additional CEO
Government e-Marketplace (GeM)
Government of India

Suresh Kumar S. is a Joint Secretary rank Officer of Indian Administrative Service of 2000 batch, Andhra Pradesh Cadre and has held various important positions in Central Government as well as Government of Andhra Pradesh, during this period.

Mr Kumar is currently the Additional Chief Executive Officer, Government e-Marketplace SPV under the Department of Commerce, Ministry of Commerce & Industry, Government of India.

Prior to this assignment, he was the Private Secretary to Cabinet Minister of Urban Development and Housing Affairs, Government of India Mr Kumar was closely involved in several flagship programs like Smart Cities Mission, Swachh Bharat Mission, Housing for all and Urban mobility.

He has worked extensively in underdeveloped areas in Andhra Pradesh State, initiated several innovative programs in Poverty reduction, Health, Education, employment generation, Infrastructure, Local governance, Housing and Sanitation. He strongly believes in building State Capability for sustainable development through People's Participation, Empowerment of Women, decentralization and use of Information Technology.

Mr Kumar's areas of special interest are poverty alleviation and employment generation, education, health, women empowerment, economic development and good governance.

He is a Strong business development professional with a Master's Degree focused in Development Economics and International Development from Duke University Sanford School of Public Policy. A graduate in Forestry from Kerala Agricultural University, Mr Kumar from this university also completed his Masters in Agroforestry and Silviculture.

**Rakesh Bharti Mittal**

President, CII and
Vice Chairman
Bharti Enterprises

Rakesh Bharti Mittal is Vice-Chairman of Bharti Enterprises, one of India's leading business groups with interests in telecom, agri-food business, financial services and realty. Rakesh serves as Chairman-Bharti AXA Life Insurance, Bharti AXA General Insurance and FieldFresh Foods. Rakesh is also on the Board of Bharti Airtel and is Managing Director -Bharti Realty Holdings. Bharti has joint ventures with several global leaders: Singtel, AXA, Del Monte, SoftBank and Brightstar.

Rakesh has been elected as the President of Confederation of Indian Industry (CII) for the year 2018-19 and has been a part of the CII National Council since 1999. He has served as Chairman of various Councils: Agriculture, CSR, Public Policy and Membership. He is also a member of the India-Pakistan Joint Business Forum (IPJBF).

Rakesh is a member of the Founders Circle -Brookings India, Indian Council for Research on International Economic Relations (ICRIER) and Board of Governors at the Indian Institute of Corporate Affairs (IICA). He has also served as member of the Society of Indian Council of Agricultural Research (ICAR).

A passionate advocate of right to good education and philanthropy, Rakesh is the Co-Chairman of Bharti Foundation with leading initiatives in education and sanitation. Bharti Foundation provides free education and reaches out to over 2,50,000 children across 13 States.

Rakesh serves on Boards of several educational institutions - Indian School of Business (ISB), Chairman -Advisory Council of Bharti Institute of Public Policy at ISB Mohali, Co-Chairman-Advisory Board of Bharti School of Telecommunication Technology & Management, IIT Delhi and Member of the Court, Bennett University. Rakesh is also a member of the Governing Board of Dayanand Medical College & Hospital, Ludhiana.

Rakesh has been awarded the Honorary Doctor of Civil Law Degree by



Newcastle University, UK and is the recipient of the prestigious Horasis - India Business Leader of the Year 2016 (Internalization) and LMA - Entrepreneur of the Year Award 1992.

Rakesh is also the Honorary Consul, Republic of Sierra Leone in India.



Shreekant Somany

Chairman, CII National MSME Council and
Chairman & Managing Director
Somany Ceramics Limited

Shreekant Somany, son of Late Shri Hira Lall Somany, after doing graduation in Bachelor of Science from Kolkata University, joined the family business in 1969. He did his training in SIMILOR SA, Geneva (Switzerland) for Faucet Manufacturing.

In the year 1981, he moved to Hyderabad to head the Glass Division of Hindustan Sanitary ware & Industries Ltd (a group company) M/s. Associated Glass Industries Ltd (AGI).

In the year 1992, he came back to Delhi to head yet another group company, M/s. Somany Pilkington's Limited, now called Somany Ceramics Ltd, one of the well-established and largest manufacturers of glazed ceramic tiles in the country.

In the year 1994 he took charge of this company as its Managing Director, and later on in the year 2005, he became the Chairman & Managing Director. Today, the company has a manufacturing base to produce 19.15 million sqm of ceramic tiles annually across two plant locations in Bahadurgarh (Haryana) near Delhi and Kadi (Gujarat) near Ahmedabad. In addition to own manufacturing Somany Ceramics Ltd also outsources about 10 million sqm of tiles per annum from domestic / international manufacturers. SCL offers the widest range of ceramic tiles in the country and has a strong pan India sales distribution network & also exports its material to various countries the Middle East, East and Central Africa, Europe, Latin America, South Asia and South East Asia.

Instrumental in Somany Ceramics Ltd becoming the first Indian ceramic tile company to have received PATENT under Indian Patent Act for its revolutionary "High Abrasion Resistant Glaze Composite" known as VC (Veil craft) Shield. Was personally involved as an inventor in the whole process of this invention.

A recipient of the prestigious Corporate Technical Achievement award from the American Ceramic Society in the field of ceramics for development of Somany Veil Craft Shield Floor Tiles.

He has been associated with various Federations and Associations namely Founder & Past Chairman of Confederation of Constructions Products and Services (CCPS), twice he was the Chairman of Indian Council for Ceramic Tiles and Sanitary ware (ICCTAS), Past Chairman of the Confederation of Indian Industry Northern Region; presently the President of the Indian Ceramic Society, A Trustee of the Ceramic & Glass Industry Foundation of the American Ceramic Society, and also a member of the CII National Council, and Chairman of CII National SME Council & Chairman of Chairman, CII Centre of Excellence for Competitiveness. He is also the Co Chairman of CII National Committee on EXIM, and a Committee member of the CII Manufacturing Council.

He is on the board of JK Tyre & Industries Ltd; Shree Cement Limited and Cosmo Ferrites Ltd.

On behalf of FICCI and CII, he has lead business delegations to Australia, New Zealand, Russia, Sri Lanka and Bangladesh, and has chaired many business sessions of CII in India and abroad.

Being in the business of adding beauty to living spaces, he has always been artistically inclined - in love with art, design and music. He is a Director of Samagam, an organization established with the objective of strengthening the fields of performing and visual arts.

Hobbies pursued- Music, Photography, Horticulture and Trekking.



Chandrajit Banerjee

Director General

Confederation of Indian Industry (CII)

Chandrajit Banerjee is the Director General of Confederation of Indian Industry (CII).

Mr Banerjee has been with the CII for about 3 decades and has been the Director General, CII since May 2008.

Mr Banerjee is a Post-Graduate (MS) in Economics with specialisation on Economics of Planning and Econometrics from the University of Calcutta. Earlier, he did his Graduation from St. Xavier's College (Calcutta) in Economics (Hons).

As Director General, he is responsible for overall operations of CII.

Prior to his appointment as Director General, he held several senior positions in CII.

Mr Banerjee has been responsible for important areas of work including the Sectoral Verticals - Manufacturing, Services, Agriculture and Life Sciences Sectors and the SMEs. He has led key policy work of CII in the areas of Economic Policy, Financial Services and Corporate Governance (he was also the First Executive Director of the National Foundation of Corporate Governance -NFCG, an organization set up by the Ministry of Company Affairs, Government of India). He continues to be in the Board of Trustees and Governing Council of NFCG as a Member.

Earlier Mr Banerjee has served as Head of CII's regional operations in the Northern, Southern and Western Regions.

Over the years, Mr Banerjee has worked out of the CII-Headquarters in New Delhi for several years and has also been based at Kolkata, Chennai, Mumbai, Chandigarh and Ahmedabad. He was also in Bangalore to initiate the Centre of Excellence of the Indian Machine Tool Manufacturers' Association (IMTMA), which is a state-of-the-art centre for training, conventions and trade fairs.

He is an advisory Board Member of the Commonwealth Enterprise and Investment Council (CWEIC) and Member of Board of the Global Innovation and Technology Alliance (GITA). Mr Banerjee is a Director in the Singapore India Partnership Foundation (SIPF), the Managing Trustee of the National Foundation for Corporate Governance (NFCG) and a Director at the Invest India.

Mr Banerjee has been honored with the China-India Friendship Award by the Chinese Premier Wen Jiabao for his contributions towards the development of bilateral ties between India and China. Mr Banerjee has also been conferred with the decoration of Knight Commander of the Order of Queen Isabella by His Majesty the King of Spain in recognition of his most meritorious achievements and exceptional contributions towards promoting relations between India and Spain.

Mr Banerjee is also the Secretariat for several bilateral CEOs Forums constituted by the Government of India. These include Forums with Australia, France, Russia, Canada, Malaysia, Indonesia, Myanmar, Japan, Sweden, South Africa among others.

With 65 offices, including 9 Centres of Excellence, in India, and 10 overseas offices in Australia, China, Egypt, France, Germany, Singapore, South Africa, UAE, UK, and USA, as well as institutional partnerships with 355 counterpart organizations in 126 countries, CII serves as a reference point for Indian industry and the international business community.



Tabrez Ahmad

Group Director
Government Relation & Public Policy
Dell Technologies

Tabrez Ahmad is Group Director, Government Affairs and Public Policy at Dell Technologies. He has over 25 years of diverse experience in legal practice, business development and public policy in India, China and America.

Prior to Dell, Tabrez worked at multiple organizations, most notably OPPI, FICCI, Reed Elsevier, George Washington University, eBay, Flipkart (Walmart), AB InBev and Microsoft. He has promoted Indian tech industries in US, Japan, UK, Germany, France, Sweden, Latvia, Saudi Arabia, UAE, Oman, and ASEAN countries with central ministers.

He did Pro Bono for marginalized groups like aided Partnership for Safe Medicine, counselled on effective protection of women rights in Louisiana and supported South Asian Bar Association in Washington DC and assisted multiple artisan institutions in India.

Tabrez chairs public policy and start up committees of the Indian National Bar Association. He has completed Masters in business from Indian Institute of Foreign Trade, computer applications from Bharat University and law from George Washington University.

**Angira Agrawal**

SVP, Enterprise Head – VIBS Delhi
Vodafone Idea Ltd

Angira Agrawal is the Sr Vice President, Delhi/NCR Circle, for Vodafone Idea Business Services. He manages the overall P&L and Business Operations for the Enterprise business across the complete enterprise portfolio. He leads the cross functional teams across Sales, Marketing, Solutions, Customer Service and Service Assurance. In this role, he is responsible for delivering greater value to Enterprise customers, through strong focus on value addition through our digital and telecom solutions.

Prior to Vodafone, Angira ran the Asia Pacific Sales & Marketing for Accelerite, the product division at Persistent Systems. He has been the Country Manager, Cloud at NEC; General Manager, Enterprise Mobility and Cloud, Tata Communications, and Director, Asia Pacific at Unimobile. He has also spent time at Oracle as their Regional Manager for SME, and was part of the founding team at HCL Comnet, the Infrastructure Division at HCL Technologies.

Angira is passionate about technology, and has worked extensively in creating new solutions and processes to drive increased adoption of newer technologies, thereby transforming the way businesses have engaged internally or with customers. He is an MBA from XLRI Jamshedpur, and a BE in Electronics from MSU Baroda.



T K Arun

Editor
Economic Times

T K Arun is Editor, Opinion at The Economic Times. His blog, Cursor, appears on the paper's web site. He has been the paper's resident editor at Delhi, headed the economy bureau and looked after the editorial page in the past. He has been with the paper since 1994, except for a two-and-a-half-year stint with the dot com world.

He has worked as a technical advisor at the Kerala State Planning Board, before beginning his career in journalism in 1992 at the Observer of Business and Politics.

He did his Master's in economics from the Centre for Economic Studies and Planning, Jawaharlal Nehru University, New Delhi.

**Nishant Arya**

Chairman, CII Haryana State Council and
Executive Director, JBM Group
India

Mr. Nishant Arya took charge as Executive Director of \$1.5 bln JBM Group in 2010. In the short span of 8 years of his taking charge, the group has seen newer heights in terms of business and industry recognitions. His consistent focus on enhancing TECHNOLOGY, enabling INNOVATION and developing PEOPLE within the organisation has been a key driver of growth for the group.

Enriched with education from Bradford University, U.K and London School of Economics, and armed with decades of experience of his father and JBM Group Chairman Mr. S.K. Arya, Mr. Nishant Arya is determined to take JBM Group to newer heights.

With a strong drive to achieve more, Mr. Nishant Arya has expanded the businesses by actively looking at diversification, international business and new projects. He has been instrumental in planning various technical collaborations and joint ventures with foreign companies including buyouts. He has played a pivotal role in identifying new business opportunities in areas like Electric vehicles, Engineering & Design Services, Renewable Energy, etc. Amongst the important JVs done under his directorship are the alliances with prestigious companies like Arcelor Mittal, Dassault Systemes, JFE Steel Corporation, Sumitomo Corporation, Ogihara, Solaris Bus & Coach and various others.

Mr. Arya is to be solely credited for the successful launch of the bus manufacturing division of JBM Group. JBM has introduced India's first true low floor Citybus – 'CITYLIFE' that is already redefining the dynamics of the public transformation domain in our country. The company has also recently unveiled 'ECOLIFE' – India's first 100% Electric bus. These buses have first of its kind innovative features that ensure enhanced comfort, safety and security for the commuters.

Mr. Arya is currently the Co-Chair of the CII Northern Regional Committee on Advanced Manufacturing, member of CII Northern Regional Council, and the Ex-Chairman of CII Haryana State Council. Mr. Arya is also the Co-chairman



of ACMA's STDC (Sustainable Technology Development Committee), India. He is an Executive Council Member of CII, SIAM and ACMA – Young Business Leaders Forum. He is council member of the Governing Council of Delhi. He is also on Board of various JBM Group companies and Chairman of Tesco Go SpA, Europe.

Mr. Nishant Arya is credited with multiple recognitions for his exemplary contribution to JBM Group and the automotive industry. Under his stewardship, the flagship company of JBM Group, JBM Auto Ltd. has been recognised amongst the “Elite set of the 10 greatest value creators in the Fortune India 500 companies”. Mr. Arya was also felicitated by Business World as the ‘Young Business Excellence Leader for the year 2016’.

**Natalia Bhatia**

Senior Specialist for SME and Gender
International Finance Corporation (IFC)

Natalia has been working with IFC for the past two years as a Gender and SME Advisory Specialist across South Asia.

She joins IFC with over 16 years of experience in the financial sector of India where she has worked in multiple locations, extensively in the areas of SME, Retail, both on assets and liabilities. Her experience spans across the functions of strategy, sales management, product and portfolio management, credit underwriting and collections.

In IFC she has been both leading and involved in multiple Bank transformation projects in India, Bangladesh, Nepal and Sri Lanka. Her core area of delivery has been strategy and segmentation development for SME and Gender business design for Banks for Women entrepreneurs.

Natalia is an alumni of Sri Ram college of Commerce and holds a MBA from Narsee Monjee Institute of Management Studies, Mumbai University.



Aseem Gupta

Member, CII National MSME Council and
President, Whale Group

Mr. Aseem Gupta is a third generation entrepreneur engaged in the family business of paper distribution, paper product manufacturing and printing. Some of his notable accomplishments are handling complex contracts with premium institutions like the Lok Sabha , executing Pan-India supply contracts for clients such as OYO Rooms & RBI, restarting of the IT division securing tie-ups with Canon Schneider Strontium ESET etc. & initiating the commercial operations of Whale Agro Pvt. Ltd. Mr. Gupta is an art & culture enthusiast, youth leader and an active member of the youth wing of CII – Young Indians.



Shafquat Haider

Director, Federation of Bangladesh Chambers of Commerce and Industry & Executive Committee Member and Chairman ICT Council, SAARC CCI
Bangladesh

Shafquat Haider is the Director of the Federation of Bangladesh Chambers of Commerce and Industry (FBCCI) and works on several of the Government of Bangladesh initiatives on skills development, including his role as the Chairman of the Industry Skills Council for ICT in Bangladesh. In South Asia, he Chairs the Council for Communication and Information Technology of SAARC CCI.

He is the Managing Director of CIPROCO Computers Ltd., the first private sector IT company (1981) of Bangladesh – And pioneered the introduction of personal computers in the country.

Shafquat is now a Member of the Board of Advisors, Intra-Commonwealth SME Association (ICSA), spearheaded by Commonwealth Secretariat in London. And also on the Board of Governors, Bangladesh Institute of Management.

He has been recognized as a Commercially Important Person (CIP) by the Government of Bangladesh. He has received the International Honorary Citizenship of the City of New Orleans, USA for his efforts to promote business between USA and Bangladesh.



Chen Hecai

President

China Council for the Promotion of International Trade
(CCPIT) Shanxi
China

Chen Hecai has been engaged in local party and government leadership as well as economic management over a long period of time.

He has taken the lead in Jiancaoping District of Taiyuan City, Shanxi Province. He served as Director General of Taiyuan Stainless Steel Industrial Park Administration Committee, and thereafter Vice Mayor of Taiyuan Municipal People’s Government.

Chen Hecai serves as the Chairman of China Council for the Promotion of International Trade (CCPIT) Shanxi Provincial Committee and Shanxi International Chamber of Commerce (ICC) since August 2016. He is committed to play the role of CCPIT and ICC Shanxi Committee to extensively contact and serve the domestic and foreign business communities, so as to promote friendly exchanges and cooperation between Shanxi and other countries and regions all over the world.

**Manish Jain**

MD & Head, Commercial Banking
Standard Chartered Bank

Manish has been with Standard Chartered Bank for more than 18 years. He has worked in various regions in India and managed variety of corporate clients. Currently, he is responsible for Commercial Banking client segment for the bank in India which includes Large local corporates, Middle market companies, Small & Medium Enterprises, Commercial real estate and Supply chain finance.

Manish started his career at Maruti Suzuki in 1994 and worked in Ernst & Young Consulting and GE before joining Standard Chartered Bank.

Manish is an Engineer from Indian Institute of Technology Delhi and an MBA from Indian Institute of Management Bangalore.



Abhijit Kamra
Head Global Selling
Amazon India

Abhijit leads the Global Selling Program in India. Amazon Global Selling currently has over 20000 sellers offerings more than 45 million products to customers in 10 countries worldwide. Prior to taking this role in November 2016, Abhijit was responsible for launching and heading Seller Flex and Amazon lending programs. Seller Flex is Amazon's flagship fulfilment program which allows sellers to sell their products on Amazon.in using the FBA service without moving items out of their own warehouse. With over 8 years of experience in diverse roles, Abhijit joined Amazon in 2011 and was part of the core team working on launching the Amazon business in India. Post launch, he has donned multiple leadership roles across various functions like Product Management, Marketing and Operations. Prior to joining Amazon, Abhijit has experience working in the technology sector.

**Chabuka J Kawesha**

Vice President - Services

Zambia Chambers of Commerce & Industry (ZACCI)

Executive Member, IPP, Lusaka Chamber of Commerce & Industry (LCCI) and Director, Evolve Group
Zambia

An Investment and Regulatory Affairs Consultant and Fellow of the Institute of Directors (IoD) Zambia with 20 years' experience in the Chambers of Commerce and Industry, 20 years in the Telecommunications sector and 6 years in the Petroleum Energy Sub-Sector. He is current Vice President - Services, Zambia Chambers of Commerce & Industry (ZACCI), Immediate Past President for the Lusaka Chamber of Commerce & Industry (LCCI) and a Member of the Board of Governors, Policy Monitoring & Research Centre (PMRC).

He has served and retired as Board Chairperson for various Zambian Government Agencies notably the Pensions & Insurance Authority (PIA), the National Institute for Industrial and Scientific Research (NISIR), the Lusaka Business and Technical College (LBTC) and lastly Chairperson - Financial Sector Development Plan (FSDP) II Payment Systems Working Group under the Bank of Zambia (BOZ). He has also served in senior roles for Airtel, Zain, Celtel, Vodafone, Mobil Oil as well as Consultant for Novabase, SmartNET, CMC Telecommunications and Bandwidth Cloud Services in Zambia.

**Nalin Kohli**

Co-Chairman, CII National MSME Council and
Chairman & CEO
Araina Enterprises Private Limited

Mr. Nalin Kohli is a well-known techno entrepreneur in India. He has over 40 years' experience in Semiconductors, IT Hardware, IT Services, Venture Capital and Defense Industries. He obtained a bachelor's Degree in Engineering, a master's Degree in Business Administration and is a Fellow of the Institution of Electronics & Telecommunication Engineers.

He has been closely involved in creation of an innovation ecosystem in India. He is a Member of the Governing Council of the Foundation for Innovation & Technology Transfer (FITT) of Indian Institute of Technology, Delhi and is the Co-Chair of the National Start-Up Council of Confederation of Indian Industry (CII). He conceived of the idea of early stage venture capital for IT industry in India and was nominated by the Government as a Director of SIDBI Venture Capital Ltd. He also served on the Boards of National Small Industries Corporation Ltd. (NSIC) and India Trade Promotion Organization (ITPO). As Member of the National Advisory Committee of Department of Science & Technology, he was associated with setting up of Technology Business Incubators at Indian Institutes of Technology at Bombay, Madras, Kanpur, Kharagpur, Gandhi Nagar, Hyderabad, Indian Institute of Science, Bangalore, Indian Institutes of Management at Ahmedabad, Kolkata, Bangalore, National Institute Design at Ahmedabad, Bangalore, National Chemical Laboratory at Pune in addition to several other centers of higher learning.

Mr. Kohli has held leadership positions in Indian IT Industry. He served as Chairman of Electronics & Software Export Promotion Council (ESC) and currently Chairs Indiasoft- Globalsoft Committees of ESC. He is a Member of the Governing Council of Software Technology Parks of India (STPI), was Vice-President of Manufacturers Association for Information Technology (MAIT) and Vice-Chairman of Computer Society of India. He served as a Member of Prime Minister's IT Task Force.

He Chairs the Defence Start-Up Committee of Confederation of Indian Industry and is a Member of Defence Procurement Committee for MSMEs set-up



under the Chairmanship of Secretary, Micro, Small & Medium Enterprises, Government of India.

Mr. Kohli has been a Member of Board of Trade of Government of India, Member of National MSME Board and has served as a Member of the Standing Advisory Committee of Reserve Bank of India for SSI Credit. He lives in New Delhi and can be contacted on e-mail at nalin.india@gmail.com



Rajat Mehta

National Technology Officer and
3D Printing Country Manager
HP India

Over 25 years of work experience which includes 21 year experience in Information Technology and Services sector. Have been involved in launching, ramping and stabilizing new cutting-edge Technology Businesses in the country and E2E Business Modeling and Go To market designing. Experience also includes managing Asia Pacific (excluding Japan) sub region channel lead business launch/ ramp.

A strong believer of Blue Ocean Strategy and good skills to connect dots thus forecast business shifts.

Rajat has been part of HP India for 19 years and is currently designated as National Technology Officer and Country Head for 3D Printing Business.

Specialties:

- Instrumental in launching/remodeling 5 technology businesses successfully in last 7 years and have turned them into fastest and most profitable multimillion US\$ businesses for division.
- Long term partnership with Large Enterprises and CxO connects.
- Long standing good will among Consulting Partners, SI and Distributors in Country.
- Building successful teams, mentoring & driving positive work environment.
- E2E P&L management & OP delivery.
- Connecting the technology dots & identifying Blue Oceans.



M Nazri
Founder & CEO
MyFINB

MBA from the University of Western Australia, a Bachelor of Commerce (Accountancy) from the University of Queensland (Australia) and a Diploma in Accountancy from Ngee Ann Polytechnic (Singapore).

His career began in the investment and research analytics segment from Citigroup, Prudential Asset Management and Fitch Ratings International since the late 1990s before pursuing an entrepreneurial journey in Big Data and Analytics. In his current capacity, he is responsible for the strategic rollout of global market expansion and industry verticals.

His specialty is in AI (Natural Language Generation and Cognitive Analytics), and has built models around various market and industry verticals since he was 18 for both public and private sectors. He is a regular contributor on A.I.-related topics in The Malaysian Business magazine, made various media appearances and spoke on the topic in various parts of Europe, Asia, Africa and Middle East.



Wenkatesh Patri

Head-Sales and Business Development
Global Selling
Amazon India

Wenkatesh has been one of the core members of the Global Selling business and heads Sales and Business Development for the Global Selling Program in India. Amazon Global Selling program currently has over 37000 sellers offering more than 120 million products to customers in 11 countries worldwide. Prior to taking this role in December 2014, Wenkatesh has donned multiple leadership roles across various Amazon teams. He was responsible for launching and managing multiple product categories on Amazon India. With experience panning across Corporate Strategy, Retail, Petro-chemicals business and performing diverse roles, Wenkatesh joined Amazon in 2012 and was part of the core team working on launching the Amazon business in India.

**Gopal Pillai**

Director & GM, Seller Services
Amazon India

Gopal has rich experience in diverse firms ranging from start-ups to Fortune 500 companies, with a focus on general management and innovation in products and services.

Gopal has been with Amazon for over 8 years, in various roles in US and India. He moved to Bengaluru, India in 2015 to lead Seller Services for Amazon India. He currently manages all aspects of the seller services ecosystem in India including seller acquisition, seller education & enablement services, fulfillment channel products, seller experience, seller engagement and seller offline and online marketing initiatives. Amazon India currently has over 400,000 sellers and over 170 million products, growing rapidly.

Prior to Amazon India, Gopal managed the Amazon.com Home Entertainment category and the Heavy Bulky Delivery Experience program for all US Retail categories. Prior to this, Gopal was the Category Leader for Mobile Electronics categories and the Product Owner for AmazonWireless.com, a specialty website for cell phone products and services.

Prior to Amazon.com, Gopal was Director of Digital Products for BusinessWeek. Before that, Gopal's roles included co-founding an early stage technology start up and leadership roles in Non-profit, Healthcare, Insurance and Energy sectors.

Gopal graduated from the Executive MBA program at the Kellogg School of Management and has a Bachelor's in Computer Science and Engineering from the University of Madras, India.



Anil Saboo

Chair, CII Rajasthan State Council and
Managing Director
Elektrolites Power

Mr. Anil Saboo is an Entrepreneur, Innovator, Mentor and a Philanthropist by heart. 'Elektrolites (Power) Private Limited', Jaipur has earned its steady growth and success through its core principles of innovations, ethics, excellence and customer focus.

He himself is technocrat, who design & Manufacture Medium Voltage and High Voltage Switchgears up to 400 kV including Railway products & Exports to many countries.

His innovative ideas through flagship company M/S Elektrolites (Power) Pvt. Ltd. since 1983 introduced new cost-effective design in Isolators upto 420 kV, Railway Switches, SFU & LA which were adopted by RESB and other utility.

Based on continuous R & D since years together DSIR (Department of Scientific & Industrial Research), Govt. of India has recognized Elektrolites as Inhouse R & D center for switchgears.

Elektrolites's (www.elektrolites.com) also export to many Countries i.e. Kenya, South Africa, Netherland, Korea, Ukraine, Nigeria, KPLC Etc. Now looking forward to having technical collaborations with companies from all over the world for developing solutions both within and outside the country in energy and power sector.

Apart from business, he is actively associated with many Association & Organization to work for Industry & Society. Mr. Anil Saboo is presently Chairman of CII (Confederation of Indian Industry) Jaipur, Rajasthan.

He is Executive Council Member of IEEMA (Indian Electrical & Electronics Manufacturers Association) Mumbai, since 20 years. And also, Chairman of ELECRAMA 2020 organized by IEEMA. ELECRAMA is the world's largest T&D exhibition held in India once in 2 years, with more than 1200exhibitors & 2, 20,000 visitors.



He is also Founder Trustee of Jagriti NGO at JAIPUR. Which transform the lives of underprivileged children by providing quality education free of cost. Since its inception in 2010, (with first school of 30 children) JAGRITI has adopted Government 14 schools till now and have more than 3500 children with the privilege of free education.



Ashok Saigal

Member, CII National MSME Council and
Managing Director
Frontier Technologies Pvt Ltd

Ashok Saigal is the Managing Director and a Co-Founder of Frontier Technologies, a specialised manufacturer of heat shrink products and cable jointing kits, located in Gurgaon. Frontec supplies its products to many Electric Power Utilities in India as well as leading Electrical Contractors. Its products have been used in Africa, Europe, South Asia China, Japan and South America.

He is an MBA from the Harvard Business School, USA, and an Electrical Engineer from IIT Kharagpur, India

With over 35 years of work experience, he has worked with Larsen & Toubro, Raychem USA and India, and helped Sicame, a French multinational, enter the Indian market.

He has played an important role in the introduction of several new concepts in India, including the introduction of Heat shrink technology, Low Fire hazard cables, and Aerial Bunched cables. Saigal has served on several Sub-committees for Cable Accessories of the Bureau of Indian Standards.

Saigal actively participates in SME sector activities through CII where he is a member of the National Council, and is the CII nominee to the National Board for MSME. He has also participated in International SME deliberations as the SME Co-Chair of the India Pakistan Joint Business Forum. He chairs the Sub-Group on Ease of Doing Business and Simplification of Labour Laws under the CII National MSME Council.



Ajay Sehgal
Head-SME and SOHO
Vodafone Idea Ltd

Ajay Sehgal is a highly successful and proven Business leader who always questions status quo.

Currently, he is SVP & Segment Head for SME & SoHo (Small & medium enterprises and small office home offices) at Vodafone India and responsible for driving business growth with complete P&L responsibility, designing the right strategy for customer acquisitions, with our customized value propositions and driving the digital Telco agenda.

As a visionary Ajay has identified new growth opportunities in the start-ups (basis investments by VCs & youngster's focus to challenge status quo) and small businesses (SOHO-small office home office) segments. It is his personal endeavour to enable them to achieve their big dreams by enabling them to go Digital with the help of Vodafone solutions.



Dinesh Shrestha

President
FNCCI Province-3
Nepal

Social Involvement

Honorary Consul of Malta in Kathmandu.

President – Federation of Nepalese Chamber of Commerce & Industry-Province No.3

Vice President- Federation of Nepalese Chamber of Commerce & Industry 2015-2017

Past President-Nepal Stationary Manufacturing Association

Past Board Member-SEBON Securities board 2015-2017

President : Management Committee, Annapurna Higher Secondary School

Managing Director

Ashoka Carbon & Allied Industries Pvt Ltd.

Shrestha International Trading Concern

Shrestha Company Pvt. Ltd.,

Board Chairman – Lord Buddha Educational Academy Ltd,

**Nalin Tayal**

Chair, CII Finance Facilitation Centre and
Managing Director
GATS India Ltd

Born on 29th June, 1970, Er. Nalin Tayal is a B.E. (Mechanical) & M.E. (Production), LLB and a Master's Degree in Business Administration. After working in private sector for 4 years with Trident and Vardhaman Group, Er. Tayal incepted "GATS" in the year 1999 providing consultancy and advisory services to various Banks & Insurance Companies.

He incepted GATS Urban Cooperative Thrift & Credit Society Limited in the year 2010 which is providing various innovative products and swift Banking to its members through its 18 branches across Punjab. Er. Tayal is a lifetime member of Indian Council of Arbitration and an arbitrator with Punjab & Haryana High Courts.

He is CII National MSME Council Member and is chairing CII National Finance Facilitation Centre for the year 2018-19. He was recently invited by International Finance Corporation (World Bank Group) for tenure of 10 years to work with them on their projects on "Developing SMEs in India".



Tanveer S Uberoi

Head- Agency Sales (India)
Google

Tanveer Singh Uberoi is a media specialist having worked in various multinationals over the last 16 years. He's an engineer and a MBA from the Department of Management Sciences, University of Pune.

He started his career in LG Electronics in 2002 as a Marketing Manager, handling the trade marketing portfolio for LG across multiple geographies. An interest in media prompted him to move organizations and since then he has worked in the Radio, Agencies, Television & Digital industries. In his previous avatar he has worked in organizations such as Fever 104 FM, IMG & Times Television Networks. While at IMG which is amongst the world's largest Sports Marketing & Entertainment organization he was the Director Sales & worked on multiple sports and entertainment properties such as the IPL, Lakme Fashion Week, various ATP tournaments and football leagues.

Prior to Google he served as the Vice President - Branded Content at Times Television Networks(Times Now, ET, Now & Zoom) & currently at Google he leads the Media Agency Business. His team at Google works with a number of digital agencies, SME clients and large businesses to assist in the growth and adoption of the digital ecosystem in India.

Linked in profile: <https://www.linkedin.com/in/tanveersuberoi/>

**Tandin Wangchuk**

Vice President

Bhutan Chamber of Commerce and Industry, Thimphu
Bhutan**Employment History.**

President of Bhutan Weighlifting & Bodybuilding Federation 2008 to 2013

President of Bhutan Denmark Friendship Association 2013 to 2016

Vice-President Bhutan Chamber of Commerce & Industry 2016 to 2019

Professional Qualifications

Mechanical Diploma Holder



Confederation of Indian Industry

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering industry, Government, and civil society, through advisory and consultative processes.

CII is a non-government, not-for-profit, industry-led and industry-managed organization, playing a proactive role in India's development process. Founded in 1895, India's premier business association has around 9000 members, from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 300,000 enterprises from around 265 national and regional sectoral industry bodies.

CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialized services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues.

Extending its agenda beyond business, CII assists industry to identify and execute corporate citizenship programmes. Partnerships with civil society organizations carry forward corporate initiatives for integrated and inclusive development across diverse domains including affirmative action, healthcare, education, livelihood, diversity management, skill development, empowerment of women, and water, to name a few.

As a developmental institution working towards India's overall growth with a special focus on India@75 in 2022, the CII theme for 2018-19, **India RISE: Responsible. Inclusive. Sustainable. Entrepreneurial** emphasizes Industry's role in partnering Government to accelerate India's growth and development. The focus will be on key enablers such as job creation; skill development; financing growth; promoting next gen manufacturing; sustainability; corporate social responsibility and governance and transparency.

With 65 offices, including 9 Centres of Excellence, in India, and 10 overseas offices in Australia, China, Egypt, France, Germany, Singapore, South Africa, UAE, UK, and USA, as well as institutional partnerships with 355 counterpart organizations in 126 countries, CII serves as a reference point for Indian industry and the international business community.

Confederation of Indian Industry

The Mantosh Sondhi Centre

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